

AÇAÍ FOODTECH^{co}

CATALOGUE 2026

The complete açai partner.

A boutique açai foodtech — from the forest to your shelf.

AYOX · PRIVATE LABEL · MAÇAIX LICENSING · GLOBAL EXPORT



THE OFFER

One partner. The whole chain.

You never coordinate suppliers, freight forwarders or co-packers. We own every step until the product reaches you.



ORIGIN



SELECTION



PROCESSING



DEVELOPMENT



PACKAGING



QUALITY



LOGISTICS



EXPORT

A FoodTech, not just a factory.

We research, develop, manufacture and export premium açai — turning the Amazon's most studied superfruit into world-class products for partners abroad.



THE MARKET WE OPERATE IN

US\$ 2B

global market

8–10%

annual growth

10×

growth in 20 years





Your product is developed. Never adapted.

We are a boutique açaí foodtech. Every formula, format and pack starts with one market and one brand — never with a catalogue page waiting to be filled. What a partner leaves with is genuinely theirs.

THE SCALE MODEL

Built for volume. Standard products, standard processes. The right answer when what you need is commodity supply at the lowest cost per kilo.

THE BOUTIQUE MODEL

Built for fit. Formula, format and support developed around a single market. The right answer when you are building a brand or opening a category.

Both are legitimate. They answer different questions — and we chose ours.

We give our partners the tools to win.



DIRECT ACCESS

You talk to the people who decide, every time.



FAST ANSWERS

Replies in hours, not in weeks.



TAILOR-MADE

Formula, format and packaging built for your market.



FLEXIBILITY

From pilot batch to full container. Specs can evolve.



TECHNICAL SUPPORT

Preparation, equipment, training and sales material.



LONG-TERM

We build a relationship, not an order history.

→ Tell us your market and we will tell you exactly how we would build it.



Three routes.

One partner behind all of them.



01

AYOX

BUY A FINISHED BRAND

Gourmet açaí, ready to sell. Our main line for large buyers, distributors and retail chains.



02

PRIVATE LABEL

BUILD YOUR OWN BRAND

Your brand, our technology. House formula or an exclusive formula developed for you.



03

MAÇAIX

LICENSING ONLY

The specialty benchmark. Not sold as private label — it travels through licensed partners.

→ Not sure which route fits? Tell us your country, channel and volume — we will point you to the right one.

AYOX

GOURMET AÇAÍ

Premium experience. Everyday price.

AYOX is our main offer for large buyers, distributors and retail chains. A finished product, in finished packaging, ready to land on a shelf.

- Ready to sell — no development time
- Packaging, artwork and spec sheets included
- Year-round supply, from pilot batch to full container

→ Ask for the AYOX price list, spec sheets and samples.



Your brand. Our technology.

01

BRIEF

Your market, channel, positioning and target price.

02

FORMULA

House formula or an exclusive one, developed for you.

03

PACKAGING

We develop packaging, label and artwork — or produce from yours.

04

PRODUCTION

Pilot batch to container, with export documents and compliance.

HOUSE FORMULA

Already validated in three markets. Faster to launch, lower minimum order.

EXCLUSIVE FORMULA

Developed for you and yours alone. Your own sensory signature and texture.

→ Send us your brief. You get a formula route and a timeline in return.



MAÇAIX™

SPECIALTY AÇAÍ

The brand that created the specialty category.

Maçaix is not available as private label and is not rebranded for wholesale. It reaches new markets through licensed partners who operate it to our standard.



Brand, product and operating standard, as one package



Store formats and the Maçaix Streets mobile unit



Operating today in Brazil, Chile and Spain

→ Licensing enquiries: tell us your city and your operation.



Whatever your market needs açai to be.

Ready to eat, frozen, powdered, blended or served soft — we develop and produce the format your channel actually sells, and we add new ones every year.



PREMIUM AÇAÍ CREAM

Gourmet, ready to eat. Our flagship.

FLAGSHIP



AÇAÍ PULP

Pure and frozen, in several densities.



FREEZE-DRIED POWDER

Long shelf life, no cold chain.



SUPER AÇAÍ POWDER

With tapioca fibre, for drinks and smoothies.



SOFT-SERVE MACHINES

Built for our own formulations.

→ Ask for the full spec sheets — density, shelf life, packaging and MOQ.



Recognised for innovation in açaí.

Named one of the Top 10 startups of COP30 by Embrapa Florestas in 2025, for our innovations in the açaí market.



CERTIFICATIONS · PARTNERS · INSTITUTIONS



LET'S TALK

We give our partners
the tools to win.



SCAN TO TALK TO US

comercial@acaifoodtech.com.br
acaifoodtech.com

AÇAÍ FOODTECH^{co.}